# 14th Annual European High Yield Conference

14 October 2019

08:30 / Seminar registration and refreshments

09:00 / Morning seminar Late Cycle Covenants

Hosted by Covenant Review

#### **OVERVIEW**

- / Has the continued evolution of covenant flexibility reached snapping point?
- / Is investor pushback focusing on the right issues?
- / Where do covenant differences remain between high yield bonds and leveraged loans? Could the migration of loan terms into high yield bonds result in unintended consequences?
- / How will expanded covenant flexibility impact pre-insolvency balance sheet restructurings and future recovery rates?
- / How can the market best accommodate evolution of covenant terms while remaining a robust a resilient market?

#### **MODERATOR**

Jane Gray

Head of European Research, Covenant Review



Apostolos Gkoutzinis Partner, Milbank



Ross Curran

Head of European High Yield, Alcentra

09:15 / Conference registration and refreshments

10:00 / Opening remarks

#### **CHAIR**



**Gary Simmons** 

MD, High Yield and ECM, AFME

10:15 / Panel discussion
Heads of European High Yield and Leveraged Finance

Conversation between leading heads of high and leveraged finance businesses, regarding current market trends and expectations for 2020.

#### **OVERVIEW**

- / Review of the European High Yield market issuance and performance in 2019
- / Effects of current and developing trends and practices in the industry
- / Global economic factors affecting the markets
- / What key factors do you expect to influence the market in 2020 and beyond?

#### **MODERATOR**

Kevin Muzilla

Partner, Allen & Overy



Arnaud Tresca

Managing Director, Head of Leveraged Finance Capital Markets, Debt Markets, EMEA, BNP Paribas

**Diarmuid Toomey** 

Head of European High Yield Capital Markets, Deutsche Bank AG

Dominic Ashcroft

11:05 / Partfolio Mana

Portfolio Management and Investment Decisions

#### **OVERVIEW**

- / A comparison of opportunities: high yield bonds vs. TLBs vs. alternative financing
- / Buy-side analysis of high yield transactions: what do investors look for?
- / Disclosure issues: what more do investors want to know?
- / Investor pushback: how and when?
- / Making the investment decision

#### **MODERATOR**



Trevor Ingram

Partner, Shearman & Sterling

#### **SPEAKER**

Clark Nicholls

Senior Portfolio Manager, Analyst, AXA IM



Jill Concannon

Partner, White & Case

Rob Fawn

Portfolio Manager, PGIM



Shoshanna Harrow

Senior Covenant Analyst, Covenant Review

# 12:15 / Keynote address Turning Ambition into Achievement

# **SPEAKER**



Jamil Qureshi

Performance Psychologist

#### **PANELLIST**

Simon Lewis OBE

Chief Executive, AFME

Panel discussion

12:50 / Leveraged Finance Update: High Yield and Leveraged Loans in a Changing Market

#### **OVERVIEW**

- / High Yield Bonds vs. Leveraged Loans: convergence or replacement?
- / Private debt issuance
- / Risk retention and CLOs
- / Increased regulatory oversight of leveraged finance markets
- / Covenants: where are they going?

#### **MODERATOR**

Michael Dakin

Partner, Clifford Chance

Christian Knitzschke

Head of Leveraged Finance and High Yield Syndicate, EMEA BBVA



Luke Gillam

# 13:35 / Networking lunch

14:40 / Panel discussion
Green Bonds and ESG Investing: Is It Mainstream Yet?

#### **OVERVIEW**

- / Why has there been a surge in demand for "green bonds" and other kinds of sustainable finance?
- / What is the economic value in ESG investing?
- / How relevant is the High Yield industry for ESG investing?
- / Rule 144A: how does the consultant's report hold up?

#### **MODERATOR**



Andrew Kelly

Partner, Clifford Chance

#### **SPEAKER**

Anna-Marie Slot

Global Head of High Yield, Ashurst



Mario Campello

Portfolio Manager, BlackRock



Tatjana Greil Castro

Portfolio Manager, Global Credit Strategies, Muzinich & Co

14:40 / Panel discussion
Stressed/Distressed Debt

#### **OVERVIEW**

- / What are the current techniques and market trends in LM/exchanges?
- / LM techniques to manage stress and distress

- / Trends in issuer and bondholder behaviours
- / Are instances of aggressive issuer/debtor behaviour more marked in the context of high yield compared to other forms of financing?

#### **MODERATOR**

Aseet Dalvi

Counsel, Cleary Gottlieb Steen & Hamilton

#### **SPEAKER**



**Andrew Burton** 

Head of DCMS Structuring, Credit Suisse



**Christopher Foley** 

Managing Director, Houlihan Lokey



Guy Morgan

Managing Director, Perella Weinberg Partners

15:25 / Panel discussion Private Equity

#### **OVERVIEW**

- / Credit Fund Financing, Term Loan B and High Yield What influences the choice of financial instrument?
- / Potential factors affecting the current market liquidity
- / Market outlook for the UK vs mainland European countries In light of current macroeconomics, are certain assets more appealing given potential EV?
- / What is driving the recent market activity?
- / What sectors in Europe are PE most attracted to in Europe? Is it based on jurisdiction?
- / What documentational terms are deemed to be the most material for a sponsor when deciding on appropriate financial product (e.g. coupon, non-call, timing, flexibility)?

#### **MODERATOR**

**Tamer Bahgat** 

Partner, Ashurst



Daniel Rudnicki Schlumberger

Co-Head, Leveraged Finance, J.P. Morgan



Francesco Lione

Partner, Latham & Watkins

15:25 / 1

Panel discussion

Update on Listing Trends and Exchange Requirements

#### **OVERVIEW**

- / A venue for every occasion: the thriving European ecosystem of listing and trading venues in Europe
- / Regulatory and investor push for transparency: role of exchanges
- / Reconsidering MAR pending the EU commission review: interaction with ESMA and industry interest groups
- / Listings only options, dual listings and green bonds exchanges

#### **MODERATOR**

Ana Grbec

Special Counsel, Milbank

#### **SPEAKER**

**Christian Dohmen** 

Head of Debt Capital Markets, Luxembourg Stock Exchange

Jennifer Baudains

Chief Executive Officer, The International Stock Exchange

Matthias Szabo

Director Debt Listings, Vienna Stock Exchange



Maurizio Pastore

Vice President, International Primary Markets, Euronext Dublin

16:10 / Networking break

16:40 / High Yield Question Time – How can High Yield Stay Competitive?

#### **OVERVIEW**

- / Macro developments and the "view from 'the street"
- / How can tech and AI help?
- / Do terms need to change?
- / Radical ideas about process

#### **MODERATOR**



Tony Lopez

Partner, DLA Piper

#### **SPEAKER**



Haden Henderson

Partner, Baker McKenzie



Rodolphe Blavy

Deputy Director, European Office, IMF



Rui Hao

Lead in Data Analytics, Research Associate and Data Scientist, Cambridge Center for Alternative Finance



Victor Jimenez

European Corporate Leveraged Debt, Primary Markets Reporter, Reorg

### 17:25 / Closing remarks

#### **CHAIR**



**Gary Simmons** 

MD, High Yield and ECM, AFME

Hosted by Milbank

# **OVERVIEW**

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